



# Distributor Programme

Build a profitable, sustainable business

The Phoneserve Distributor Programme is a fantastic opportunity for anyone that wants to build a profitable, sustainable business with an industry-leading brand. Become a Phoneserve Distributor and you will benefit from:

- **Extensive** demand for an easy-to-sell product
- **Competitive** margins & substantial profits
- **Expert** technical & marketing support
- **Hands-on** account management & regular incentives
- **Industry-leading** customer management solution

*“Phoneserve offers the best available call quality & has been growing its business on the strength of it Worldwide”*

Wlodeck Laskowski

*“Phoneserve has a strong team for customer support. They always help me ASAP, even within minutes”*

Azita Raissi

## Why Phoneserve?

### 1 Extensive Demand

Phoneserve has a network of more than 2,500 resellers in 190 countries around the world. Every day more and more users are signing-up to our industry-leading Internet phone solution. As a Distributor, you will find it easy to sell our services to:

- Internet cafés
- Dedicated call shops
- Small businesses
- Hotels
- Residential users

### 2 Competitive Margins

Phoneserve's call rates are extremely competitive and we work daily to keep them that way. As a Distributor you will receive very competitive margins on all of our call rates. The more you sell, the higher your commission!

### 3 Expert Support

Phoneserve employs a substantial team of technical & marketing professionals, dedicated to supporting our network of global Distributors. From targeted local marketing promotions to technical support for hardware - Phoneserve will make sure your needs are met and your expectations exceeded.

### 4 Hands-On Management

As a Phoneserve Distributor you will be provided with a dedicated Account Manager to help you with your Phoneserve business day-to-day. Each Manager is limited to a small number of accounts, to ensure that our Distributors receive the attention they deserve.

### 5 Easy Customer Management

Tracking and distributing call credit to your customers is easy with Phoneserve. Using OMNI, our web-based management tool, you can check balances on all of your reseller accounts. Which customer is selling the most minutes? Who should you aggressively sell call time to? All of this information and more is available at your fingertips.

## What Next?

Phoneserve's Distributors are:

- Entrepreneurial & sales focused.
- Dedicated to quality of service.
- Fanatical about customer support.
- Hands on & innovative.

If you meet this criteria and really want to build a profitable, sustainable business, **contact us today** and an Account Manager will be assigned to you without delay.